

CONVENTIONAL SERVICING

CU Business Group provides commercial loan servicing for your credit union at competitive pricing. We service all commercial loan types, from CRE to C&I, loan participations, and more.

Our experienced team is fully equipped to support your program and servicing needs.

BENEFITS OF USING CUBG FOR SERVICING

- **Technology** Tapping into CUBG's servicing system eliminates the need to purchase and maintain your own expensive commercial loan servicing system.
- Expertise Outsourcing to CUBG's highly trained servicing team eliminates your credit union's need to hire and train staff.
- Competitive Fees CUBG's reasonable fee structure makes outsourcing your servicing a cost-effective solution that will save you both time and money.

CONTACT US

CU Business Group provides commercial lending, deposit, and consulting services to credit unions nationwide







PRICING

CUBG offers competitive rates for commercial loan servicing, helping your credit union to keep costs low.

Contact info@cubg.org for a custom proposal.

IMPLEMENTATION

Full set-up typically takes less than 30 days.

CUBG works with your credit union to coordinate a smooth onboarding and set up process to meet your loan servicing accounting and data needs.

ADDITIONAL SERVICES

Available service add-ons include:

- UCC Maintenance, Insurance, and Delinquent Property Tax Tracking – includes tickler set-up and monitoring.
- Risk Monitoring/Annual Reviews – includes ongoing timely monitoring of your borrower's credit as well as the annual review memo, spreads, and business credit report.
- Collateral Release UCC, life insurance, trust deed, or mortgage.



SERVICING ACTIVITIES

CUBG's conventional loan servicing includes:

- Payment and disbursement posting
- Annual interest statements
- Business credit bureau reporting
- Loan payoff statements
- Loan account adjustments

The following servicing reports are produced for the credit union:

| Report | Frequency |
|----------------------------|-----------|
| Accounting Activity | Daily |
| Delinquency | Daily |
| Trial Balance | Daily |
| Open Exceptions | Weekly |
| Maturing Loans | Monthly |
| Portfolio Dashboard | Monthly |
| Adverse Risk Rating Detail | Monthly |

Custom reports are also available upon request.

Servicing also includes the following notices sent directly to borrowers on behalf of the credit union:

- Billing notices
- Term out letters for revolving lines of credit
- Delinquency letters for some credit unions
- Info request letters twice per year suggesting they send updated financials to the credit union
- Annual interest statement